

Clear benefits from Perito Fuel Distribution Software



Perito Fuel is an integrated accounts and mobile solution designed to meet the challenges faced by fuel distribution companies.

Perito Fuel Distribution Software from Equiniti allows organisations in the fuel business to leverage their software to aid and assist their business processes and make crucial efficiencies.

A collection of modules built around Perito ERP's Finance and Distribution core, the Perito Fuel package contains tools for credit management, powered by Microsoft Dynamics CRM and Microsoft Workflow, and predictive ordering.

Perito Fuel is made up of modules for:

- Fuel Accounts
- Credit Management
- Mobile Distribution

Perito Fuel will allow you to predict when your customers are due to run out of fuel by cross

referencing average temperatures and previous customer behaviour and automatically generate sales-related tasks based on the information provided.

The credit management tool allows fuel distributors to combat the challenges presented by the rising costs of fuel and enables the efficient collection of debts through time saving tools that provide for adequate maintenance of credit chasing cycles. The mobile distribution module is an in-cab solution that feeds live information about deliveries and invoicing into the ERP system straight from handheld computers stored in the cab of delivery vehicles. It also assists distribution by optimising delivery routes.

Perito Fuel uses Intel 64-bit technology and is fully supported by the Equiniti team.

Industry:
Fuel Distribution

Solution:
Fuel Distribution Software

Key benefits:

- Software tailored to meet business requirements
- Fully supported
- Enables the efficient collection of debts and delivery of fuel as well as streamlining the sales

Harvest Energy

Harvest's business processes are very complex. Getting the price right for millions of litres of fuel is a precise art, especially in today's volatile oil market, but being able to calculate actual and standard litres, customs and excise duty, blending quantities, storage tracking and complex pricing in multi-currency for customers had

become a major task for the team. With the business expanding, it was clear that they needed a company that understood their business processes and could provide a solution which met their needs today and for the future. Equiniti, with their Perito Fuel software, proved to be the solution that Harvest was looking for. Working closely with the people in Harvest, Perito Fuel developers were able to create new functionality within

Perito Fuel to accommodate each department's needs. The final result has been a product that encompasses all of Harvest's business processes and will provide the secure platform on which they can develop and grow.



Safe Fuels

SAFE Fuels has been a client of Equiniti for over 15 years and were looking to modernise their existing solution. There were a number of processes they wanted to streamline, including duplication of paperwork within fuel order taking, the keying in of products at their Point of Sale Agri Stores and the

time taken to produce proper reports regarding their business. With processing of credit card payments whilst in an order screen, it reduced the time taken to create an order. By scanning in products at a Point of Sale terminal at the Agri Store, it improved throughput and reduced customer waiting time. Perito Analyser gives instant information on how the business is doing at any point.

Campus Oil

Campus Oil, one of the fastest growing distributors and importers of oil in Ireland, were looking for an efficient and flexible accounting solution for their business, in order to drive their sales by being more proactive. Perito Fuel from Equiniti was able to meet these needs with its accounts and mobile solution. Perito Mobile was installed into all

of Campus Oil's fleet allowing for real time conversation to be had between the office and driver. Perito Accounts was modified specifically for Campus Oil to help with their predictive ordering. The software designed by Equiniti was able to predict how much oil a consumer was using in relation to the temperature across a set time period. Perito Accounts also manages the staff's workflow, so

consumers can be prioritised dependent upon their expected level of oil left.



CPL Distribution

CPL Distribution, one of the largest fuel distributors in the UK, wanted to address the issue they had with the rising requirement of collecting outstanding debts while maintaining good customer relationships. Being a client of Equiniti they approached us to help solve the problem. As a Microsoft Gold Certified Partner, Equiniti used

its expertise to develop a credit management module, based on Microsoft Dynamics CRM.

The module, which also incorporates Workflow, allowed CPL to automate debt-chasing letters, manage payment plans, store details of customer complaints and manage staff tasks to get queries resolved.

Contact us:

t 02890 567260

e enquiries@equiniti-erp.co.uk

www.equiniti-erp.co.uk

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